



YourProperty™

Berowra is unique!

Sale Marketplace SYNOPSIS and FORECAST

The October - December Quarter saw the Sydney residential property market experience strong price growth fuelled by continued high demand from Buyers.

Auction volumes were maintained at all-time record levels across various price points in most areas of Sydney, whilst Auction clearance rates were also strong, hovering around 80% into late December.

'Time-on-the-Market' for properties "For Sale" averaged less than four weeks which is phenomenal given the record high sales volumes experienced without the expected traditional Christmas slow down arriving. In fact we sold four properties in the week before Christmas!

No doubt Buyers are more positive with the Reserve Bank's continuing low interest regime and their confidence in the Australian economy has also improved with commodity prices on the rise, statistically high employment rates and the Australian dollar falling slightly.

2017 commences with strong demand and corresponding robust price resilience. The market appears to be good for both Sellers and Buyers. Here's to securing your future through sound investment decisions.

Rental Marketplace SYNOPSIS and FORECAST

The market saw a very high level of supply of new 2 bedroom apartments during last quarter 2016. At times, over 250 apartments were on the market for rent. Rental prices for these properties fell around 10%.

The first quarter for 2017 has already shown strong demand for all property – units, apartments, townhouses and houses. Open house numbers are exceptional – usually around 10 per property. By the 14th January, 8 properties were deposited or leased through John Pye Real Estate. This is high considering the first few days the office was closed. Overall most properties are now taking around 1 to 3 weeks to lease.

Presentation is very important in terms of both demand and ROI (return on investment). Tenant standards are high. Landlords are now receiving applications from excellent tenants who care for their 'rental home' and pay rent on time. Investors who renovate experience an additional return of between 15 to 25% on their renovations.

Apart from the decrease of 2 bedroom apartment rental prices, house and townhouse rental prices have remained firm for the year. Our prediction is that house demand will outstrip supply in 2017 which could see such rental prices increase.



8 Arcadia Crescent

🏠 4 🌳 1 🚗 2

\$1,100,000 | In 33 days



25 Collingridge Way

🏠 4 🌳 2 🚗 2

\$1,375,000 | In 10 days



1017 Pacific Highway

🏠 4 🌳 2 🚗 3

\$1,150,000 | In 29 days



2 Foster Way

🏠 5 🌳 2 🚗 2

\$1,325,000 | In 15 days



101 Berowra Waters Road

🏠 3 🌳 1 🚗 1

\$930,000 | In 12 days



10 Rosslyn Street

🏠 4 🌳 3 🚗 2

\$1,190,000 | In 56 days



74 The Gully Road

🏠 4 🌳 2 🚗 1

\$967,000 | In 7 days



6 Bali Place

🏠 4 🌳 2 🚗 2

\$1,040,000 | In 29 days



935 Pacific Highway

🏠 3 🌳 1 🚗 2

\$967,000 | In 14 days



6 Cullenya Close

🏠 3 🌳 2 🚗 3

\$965,000 | In 14 days



7A Goodwyn Road

🏠 2 🌳 1 🚗 1

\$860,000 | In 14 days



8 Ti Tree Crescent

🏠 5 🌳 2 🚗 2

\$1,000,000 | In 34 days



10 Willunga Road

🏠 3 🌳 1 🚗 1

\$855,000 | In 45 days



61 Yallambee Road

🏠 4 🌳 3 🚗 1

\$991,000



8/19 Anembo Road

🏠 3 🌿 2 🚗 2

\$540 Per Week



6 Bambil Road

🏠 3 🌿 1 🚗 1

\$580 Per Week



28 Berowra Waters Road

🏠 3 🌿 1 🚗 1

\$530 Per Week



86 Berowra Waters Road

🏠 2 🌿 1 🚗 1

\$520 Per Week



1/100 Berowra Waters Road

🏠 3 🌿 1 🚗 1

\$620 Per Week



11 Bilston Street

🏠 5 🌿 2 🚗 2

\$660 Per Week



38A Goodwyn Road

🏠 4 🌿 2 🚗 2

\$795 Per Week



9 Gwandalan Crescent

🏠 3 🌿 1 🚗 2

\$580 Per Week



1 Mary Wall Crescent

🏠 4 🌿 3 🚗 2

\$850 Per Week



935 Pacific Highway

🏠 3 🌿 1 🚗 2

\$600 Per Week



981A Pacific Highway

🏠 5 🌿 3 🚗 2

\$775 Per Week



991A Pacific Highway

🏠 1 🌿 1 🚗 1

\$350 Per Week



1 Proctor Place

🏠 5 🌿 2 🚗 2

\$800 Per Week



10 Redwood Avenue

🏠 3 🌿 1 🚗 2

\$560 Per Week



33 Richards Close

🏠 3 🌿 3 🚗 1

\$650 Per Week



8 Rickard Road

🏠 3 🌿 1 🚗 1

\$550 Per Week



4 Ti Tree Crescent

🏠 5 🌿 2 🚗 2

\$790 Per Week



111 Yallabee Road

🏠 2 🌿 1 🚗 2

\$400 Per Week



BEROWRA DEMOGRAPHICS

Information is based on the last census taken in 2011

Area	9 km ²
Population	4,623
Total number of dwellings	1,539
Change in population	44% increase since 2006 census
Predominant age group	0-14 years
Household structure	61% of households have children 22% are couples

BEROWRA HOUSE SALE STATISTICS

OCTOBER - DECEMBER 2016

Information is based on the RP Data statistics

Current median sale price	\$1,050,000
Highest sale price	\$1,375,000
Lowest sale price	\$855,000
Total sales	15

BEROWRA HOUSE RENTAL STATISTICS

OCTOBER - DECEMBER 2016

Information is based on the RP Data statistics

3 Bedroom House:

Current median rental price	\$580 p/w
Highest rental price	\$650 p/w
Lowest rental price	\$529 p/w
Average rent	\$583 p/w

4 Bedroom House:

Current median rental price	\$822 p/w
Highest rental price	\$850 p/w
Lowest rental price	\$794 p/w
Average rent	\$822 p/w

JOHN PYE REAL ESTATE

Residential & Commercial – Sales, Leasing and Property Management

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